



# FACT SHEET

## Contact:

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## About Kaizen Technologies

Kaizen Technologies, Inc. provides IT consulting, staffing and product development services to clients globally, we are also a private vocational school approved by the Department of Labor, a Project Management Institute, and International Institute of Business Analysis. We offer courses in both Information Technology and Healthcare. Our company crafts training programs in response to client needs and delivers it through instructor-led or Online programs at either client's workplaces or at our company's Corporate Training Center in Edison, NJ. We have been closely working with the New Jersey Department of labor for the past 25 years to train and place dislocated and unemployed workers. Kaizen sponsor for the Registered Healthcare Youth Apprenticeship program is partnering and collaborating with leading physicians, hospitals, healthcare organizations, educational institutions, workforce development boards, community, and faith-based organizations to provide fully paid, U.S. DOL certified, apprenticeships in the healthcare industry

## Background

Every year, there are more than **600,000** healthcare job openings in the United States. More than 78,000 of these opportunities are in the mid-Atlantic\* region and demand is growing at an average rate of 17.4%. In addition to growing opportunities, a shortage of entry-level healthcare workers exists and needs to be addressed. Cities in the region experiencing the most shortages include Pittsburgh, Philadelphia and Baltimore (and Maryland generally). The U.S. Department of Labor (DOL) is investing in net.America to create healthcare apprenticeships for youth (ages 16-21) to address this critical nationwide workforce challenge.

## Mission

- Expand current and create new registered apprenticeship programs for youth.
- Commitment to signing up 900 apprenticeships by 2024.

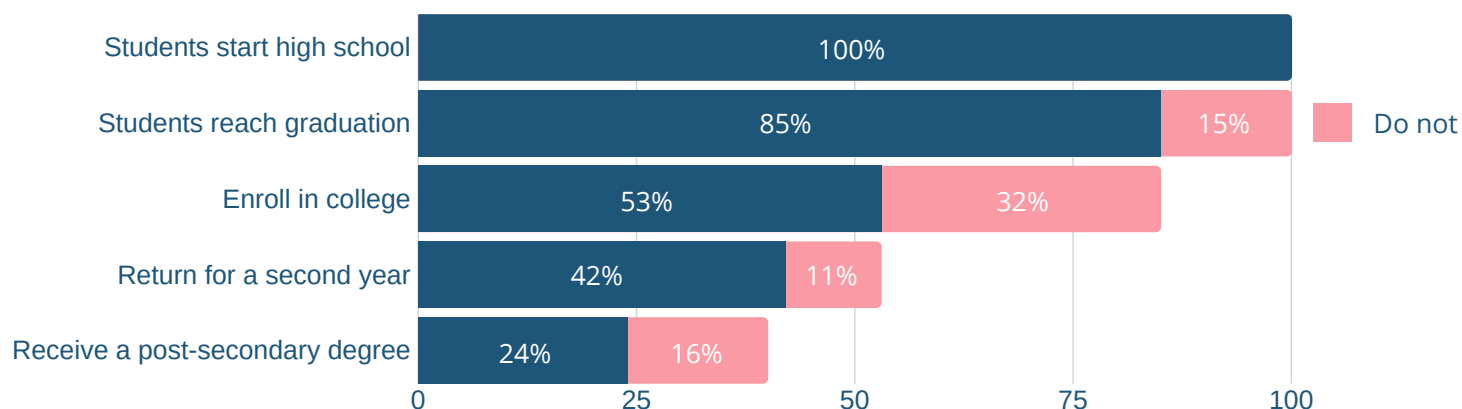
## Approach

net.America will establish new healthcare apprenticeships for youth by working with employers, industry and trade association executives, public officials, workforce professionals, secondary/post-secondary educators, and registered apprenticeship experts. More specifically, net.America will:

- Build brand awareness of youth apprenticeships and facilitate peer learning.
- Manage outreach and recruitment and convene apprenticeship forums.
- Initiate new apprenticeship programs and expand sustainable existing youth apprenticeship programs.
- Conduct research and evaluations and prepare a promising practices guide.

In addition, employers will receive incentive funds to hire youth apprentices.

## THE SYSTEM ONLY WORKS FOR 24% OF STUDENTS



## Apprenticeships arm students with Stack-able Life and Career Skills



“Access to Wholistic and Productive Living (AWPLI) provides support [for apprentices] to build interpersonal reflection and understanding [to build] much needed skills.”

–Dr. Bettye Muwwakkil,  
Founder & President AWPLI (First Community Health Worker RAP in MD)

## EXAMPLE "BRIGHT OUTLOOK" APPRENTICEABLE OCCUPATIONS IN HEALTHCARE

### ROLES & SALARIES

HEALTH INFORMATION  
MANAGEMENT (HIM)

\$42,630 (U.S. average)

HEALTH INFORMATION  
TECHNOLOGY (HIT)

\$52,270 (U.S. average)

MEDICAL ASSISTANT

\$34,800 (U.S. average)

### STACKABLE SKILLS

Medical Record & HIM  
Specialist to...

- Health Data Analyst
- Clinical Documentation Improvement Specialist
- Coding Manager/Auditor
- Medical Records/HIM Director
- Billing Manager
- HIPAA Privacy and Security Officer
- Compliance Manager/Officer

Computer User Support  
Specialist to...

- Network Security Analyst
- Network Administrator
- Computer Systems Administrator
- Programmer
- Information Assurance Specialists
- Information Systems Security Officer
- IT Security Analyst
- Cybersecurity Project Manager

Medical Assistant Role to...

- Medical Office/Group Practice Management
- Registered Nurse (RN)
- Nurse Practitioner (NP)
- Other Registered and/or Licensed positions in Allied Health